

Amy Walker  
consulting



## Presentation Topics

**Sales Mastery**– Are you looking to motivate and educate your sales team for greater results? This training will have your sales floor fired up! We will cover: psychology of suggestions and scripting, reading your clients through body language and tone analysis, mindset, overcoming objections, keeping productivity high and how to move past rejection.

**Leadership Mastery**– Developing leaders from within your ranks is a must for growing companies. Increase employee loyalty, team work, and communication, while building the individuals to develop your next level of leaders. Includes personality training, body language, conflict resolution strategies, tips on enrolling your team into a common goal, and helping your team navigate change.

**The Balancing Act**–We have a very busy culture. Research shows that your employees are functioning below their capacity because of their level of distraction and multi tasking. This is time management like you have never seen it before. (It actually works to increase productivity) Your team will learn to increase their capacity, recognize and adjust overwhelm, create successful to do lists, recognize and avoid burnout, and learn the key to being a high producer while having solid relationships in their personal life.

## Previous Clients

Lifetime Products, Parker Hannifin, Keller Williams Realty, doTERRA, State Farm Insurance, Scentsy, Mary Kay Cosmetics, Utah State Office of Education, Utah Public Employees Association, State Bar Association, Department of Corrections, American Leadership Academy, Play Time is Over Conference and more

## Killer Content with Dynamic Delivery

Amy Walker is a highly sought after professional speaker, business coach and radio show host. Amy is a master presenter and has influenced thousands with her high energy, content rich style. Amy is an expert communicator. She is a certified body language expert, and has a BA in Linguistics.

Amy has been featured on Fox 13 News, US News and World Report, DIY Marketers, Studio 5, and Fresh Living and other worldwide publications. As a business owner, Amy knows how to get results. As a trainer, Amy will motivate your team to create massive growth, increase productivity and show up for success.

## What others are saying...

"Amy Walker is smart, fun and innovative. She brings a unique blend of training and entertainment to her events. I've hired her as a keynote speaker for several events and ever time without fail, I leave with knowledge that helps my relationships become stronger, my career become more successful, and most importantly how I value myself increases. If you have the opportunity to be trained by Amy, do not hesitate!"

Kenna Vallejos Director American Leadership Academy

Amy Walker did a training for my team. I was very pleased with how she could speak to each individual no matter where they were in their business. She spoke to a wide variety that evening and they all came away with something! I was very pleased because most seemed to feel a fire again for their business and seemed more determined to make their business successful. It was a GREAT training! Amy is concise and to the point, which I appreciate!

Amber Nordstrom DoTERRA Diamond

To schedule Amy, email [Stephen@amywalkerconsulting.com](mailto:Stephen@amywalkerconsulting.com)

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